

### Sold Summary

	Nov-2011	Nov-2010	% Change
Sold Dollar Volume	\$7,027,626	\$5,341,795	31.56%
Avg Sold Price	\$468,508	\$232,252	101.72%
Median Sold Price	\$300,318	\$220,000	36.51%
Units Sold	15	23	-34.78%
Avg Days on Market	96	160	-40.00%
Avg List Price for Solds	\$476,270	\$237,298	100.71%
Avg SP to OLP Ratio	102.5%	91.5%	12.10%
Ratio of Avg SP to Avg OLP	89.5%	92.9%	-3.67%
Attached Avg Sold Price	\$0	\$76,800	0%
Detached Avg Sold Price	\$468,508	\$239,318	95.77%
Attached Units Sold	0	1	0%
Detached Units Sold	15	22	-31.82%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)

### Inventory

	Nov-2011	Nov-2010	% Change
Active Listings	184	219	-15.98%
New Listings	31	25	24.00%
New Under Contracts	10	3	233.33%
New Contingents	13	7	85.71%
New Pending	23	10	130.00%
Current Pending	50	35	42.86%

### Financing (Sold)

Cash	1
Conventional	7
FHA	3
Other	2
Owner	0
VA	2

### Days on Market (Sold)

0	7
1 to 10	0
11 to 20	0
21 to 30	1
31 to 60	0
61 to 90	2
91 to 120	0
121 to 180	1
181 to 360	3
361 to 720	1
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$100,000	0	0	0	0	0	0	0	6	0	0
\$100,000 to \$199,999	0	0	4	0	1	0	0	51	0	0
\$200,000 to \$299,999	0	0	2	0	0	0	0	70	0	0
\$300,000 to \$399,999	0	0	2	0	4	0	0	34	0	0
\$400,000 to \$499,999	0	0	1	0	0	0	0	14	0	0
\$500,000 to \$599,999	0	0	0	0	0	0	0	4	0	0
\$600,000 to \$699,999	0	0	0	0	0	0	0	2	0	0
\$700,000 to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800,000 to \$899,999	0	0	0	0	0	0	0	0	0	0
\$900,000 to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1,000,000 to \$1,099,999	0	0	0	0	0	0	0	0	0	0
\$1,100,000 to \$1,199,999	0	0	0	0	0	0	0	1	0	0
\$1,200,000+	1	0	0	0	0	0	0	2	0	0
<b>Total</b>	<b>1</b>	<b>0</b>	<b>9</b>	<b>0</b>	<b>5</b>	<b>0</b>	<b>0</b>	<b>184</b>	<b>0</b>	<b>0</b>
Avg Sold Price	\$3,250,000	\$0	\$254,803	\$0	\$296,880	\$0	\$0			
Prev Year - Avg Sold Price	\$147,500	\$0	\$193,803	\$76,800	\$310,207	\$0	\$0			
Avg Sold % Change	2.00%	0.00%	31.48%	0.00%	-4.30%	0.00%	0.00%			
Prev Year - # of Solds	1	0	12	1	9	0	0			

### Active Detail