

**November 2011**

## Greater Charlottesville

**New Listings 227**

 **-23.1%**      **-16.2%**  
 from Oct 2011: **295**     from Nov 2010: **271**

YTD	2011	2010	+/-
	<b>4,608</b>	<b>5,260</b>	-12.4%

5-year Nov average: **278****New Pendings 197**

 **-1.5%**      **18.7%**  
 from Oct 2011: **200**     from Nov 2010: **166**

YTD	2011	2010	+/-
	<b>2,363</b>	<b>2,157</b>	9.6%

5-year Nov average: **149****Closed Sales 153**

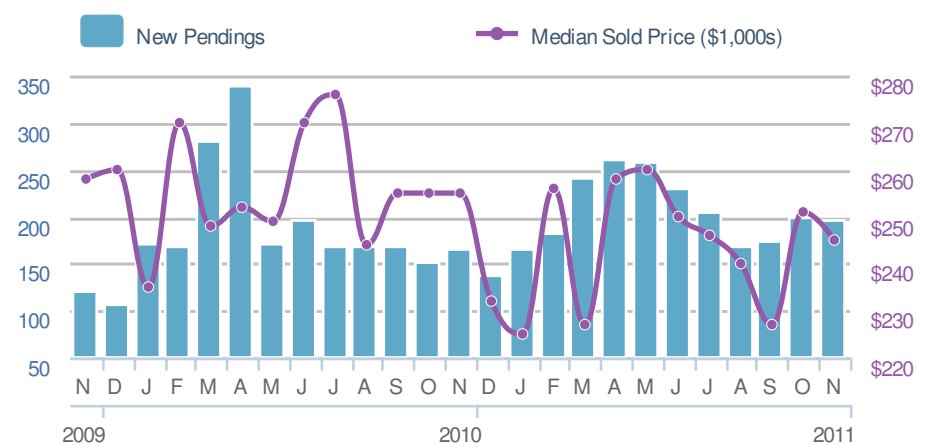
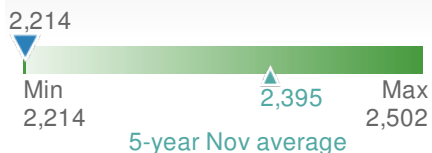
 **7.7%**      **-12.1%**  
 from Oct 2011: **142**     from Nov 2010: **174**

YTD	2011	2010	+/-
	<b>2,091</b>	<b>2,153</b>	-2.9%

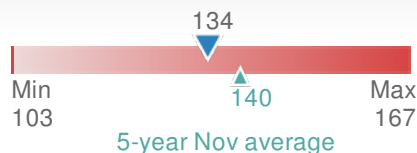
5-year Nov average: **170****Median Sold Price \$245,350**

 **-2.4%**      **-3.8%**  
 from Oct 2011: **\$251,302**     from Nov 2010: **\$255,150**

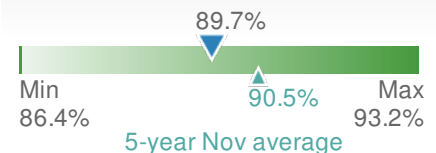
YTD	2011	2010	+/-
	<b>\$248,000</b>	<b>\$257,000</b>	-3.5%

5-year Nov average: **\$267,397****Active Listings 2,214**

Oct 2011	Nov 2010
<b>2,389</b>	<b>2,402</b>

**Avg DOM 134**

Oct 2011	Nov 2010	YTD
<b>176</b>	<b>154</b>	<b>145</b>

**Avg Sold to OLP Ratio 89.7%**

Oct 2011	Nov 2010	YTD
<b>88.1%</b>	<b>86.4%</b>	<b>89.9%</b>