

November 2011

Greene County, VA

New Listings**31** **24.0%**from Oct 2011:
25 **24.0%**from Nov 2010:
25

YTD	2011	2010	+/-
	408	507	-19.5%

5-year Nov average: **27****New Pendings****23** **64.3%**from Oct 2011:
14 **130.0%**from Nov 2010:
10

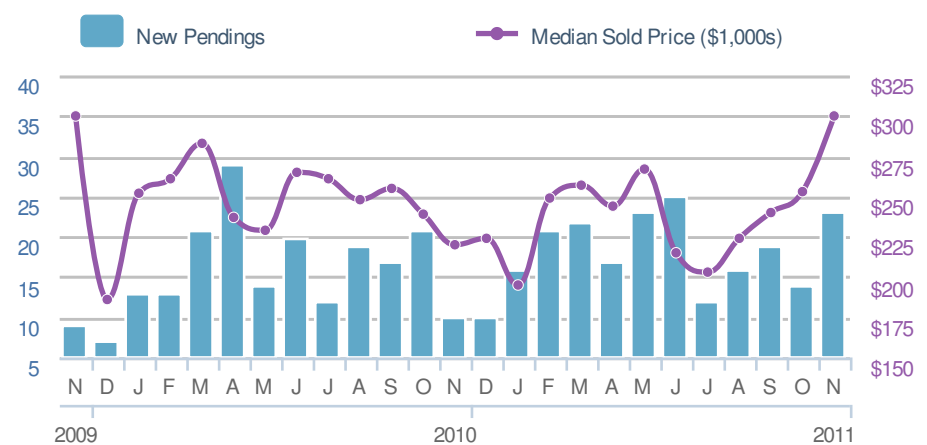
YTD	2011	2010	+/-
	215	189	13.8%

5-year Nov average: **12****Closed Sales****15** **87.5%**from Oct 2011:
8 **-34.8%**from Nov 2010:
23

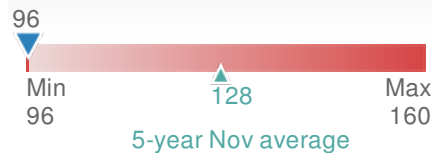
YTD	2011	2010	+/-
	181	194	-6.7%

5-year Nov average: **16****Median
Sold Price****\$300,318** **18.5%**from Oct 2011:
\$253,450 **36.5%**from Nov 2010:
\$220,000

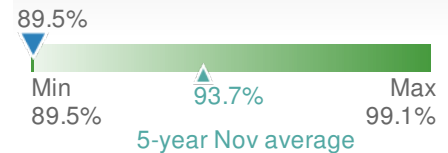
YTD	2011	2010	+/-
	\$234,675	\$248,500	-5.6%

5-year Nov average: **\$263,154****Active Listings****184**

Oct 2011	Nov 2010
193	219

Avg DOM**96**

Oct 2011	Nov 2010	YTD
92	160	121

**Avg Sold to
OLP Ratio****89.5%**

Oct 2011	Nov 2010	YTD
97.2%	92.9%	93.8%