

Sold Summary

	Nov-2011	Nov-2010	% Change
Sold Dollar Volume	\$4,618,525	\$9,150,874	-49.53%
Avg Sold Price	\$230,926	\$435,756	-47.01%
Median Sold Price	\$197,450	\$245,000	-19.41%
Units Sold	20	21	-4.76%
Avg Days on Market	87	89	-2.25%
Avg List Price for Solds	\$245,455	\$476,010	-48.43%
Avg SP to OLP Ratio	88.5%	91.1%	-2.84%
Ratio of Avg SP to Avg OLP	88.7%	83.6%	6.04%
Attached Avg Sold Price	\$130,483	\$210,357	-37.97%
Detached Avg Sold Price	\$273,973	\$548,455	-50.05%
Attached Units Sold	6	7	-14.29%
Detached Units Sold	14	14	0.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)

Inventory

	Nov-2011	Nov-2010	% Change
Active Listings	241	308	-21.75%
New Listings	23	34	-32.35%
New Under Contracts	6	4	50.00%
New Contingents	27	18	50.00%
New Pendings	33	22	50.00%
Current Pendings	59	52	13.46%

Financing (Sold)

Cash	8
Conventional	10
FHA	1
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	3
1 to 10	2
11 to 20	2
21 to 30	0
31 to 60	2
61 to 90	3
91 to 120	2
121 to 180	4
181 to 360	2
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$100,000	0	0	0	1	0	0	0	5	1	6
\$100,000 to \$199,999	1	0	4	2	0	0	3	26	10	15
\$200,000 to \$299,999	1	0	2	0	0	0	0	69	11	11
\$300,000 to \$399,999	0	0	3	0	0	0	0	28	4	7
\$400,000 to \$499,999	0	0	1	0	2	0	0	12	0	3
\$500,000 to \$599,999	0	0	0	0	0	0	0	11	0	3
\$600,000 to \$699,999	0	0	0	0	0	0	0	2	1	2
\$700,000 to \$799,999	0	0	0	0	0	0	0	1	0	0
\$800,000 to \$899,999	0	0	0	0	0	0	0	1	1	1
\$900,000 to \$999,999	0	0	0	0	0	0	0	1	1	1
\$1,000,000 to \$1,099,99	0	0	0	0	0	0	0	0	0	0
\$1,100,000 to \$1,199,99	0	0	0	0	0	0	0	1	0	0
\$1,200,000+	0	0	0	0	0	0	0	6	0	0
Total	2	0	10	3	2	0	3	163	29	49
Avg Sold Price	\$211,000	\$0	\$257,863	\$102,000	\$417,500	\$0	\$158,967			
Prev Year - Avg Sold Price	\$190,500	\$0	\$327,475	\$142,833	\$808,571	\$315,000	\$243,000			
Avg Sold % Change	10.76%	0.00%	-21.26%	-28.59%	-48.37%	0.00%	-34.58%			
Prev Year - # of Solds	2	0	5	3	7	1	3			

Active Detail