

**November 2011**

Greene County, VA

**New Listings** **31**

↑ **24.0%** ↑ **24.0%**  
 from Oct 2011: **25** from Nov 2010: **25**

YTD	2011	2010	+/-
	<b>408</b>	<b>507</b>	<b>-19.5%</b>

5-year Nov average: **27**

**New Pendings** **23**

↑ **64.3%** ↑ **130.0%**  
 from Oct 2011: **14** from Nov 2010: **10**

YTD	2011	2010	+/-
	<b>215</b>	<b>189</b>	<b>13.8%</b>

5-year Nov average: **12**

**Closed Sales** **15**

↑ **87.5%** ↓ **-34.8%**  
 from Oct 2011: **8** from Nov 2010: **23**

YTD	2011	2010	+/-
	<b>181</b>	<b>194</b>	<b>-6.7%</b>

5-year Nov average: **16**

**Median Sold Price** **\$300,318**

↑ **18.5%** ↑ **36.5%**  
 from Oct 2011: **\$253,450** from Nov 2010: **\$220,000**

YTD	2011	2010	+/-
	<b>\$234,675</b>	<b>\$248,500</b>	<b>-5.6%</b>

5-year Nov average: **\$263,154**



**Active Listings** **184**

184  
 Min 184 Max 220  
 5-year Nov average **207**

Oct 2011	Nov 2010
<b>193</b>	<b>219</b>

**Avg DOM** **96**

96  
 Min 96 Max 160  
 5-year Nov average **128**

Oct 2011	Nov 2010	YTD
<b>92</b>	<b>160</b>	<b>121</b>

**Avg Sold to OLP Ratio** **89.5%**

89.5%  
 Min 89.5% Max 99.1%  
 5-year Nov average **93.7%**

Oct 2011	Nov 2010	YTD
<b>97.2%</b>	<b>92.9%</b>	<b>93.8%</b>