

Sold Summary

	Nov-2011	Nov-2010	% Change
Sold Dollar Volume	\$24,213,094	\$30,239,325	-19.93%
Avg Sold Price	\$341,029	\$414,237	-17.67%
Median Sold Price	\$293,175	\$277,165	5.78%
Units Sold	71	73	-2.74%
Avg Days on Market	107	125	-14.40%
Avg List Price for Solds	\$353,515	\$440,712	-19.79%
Avg SP to OLP Ratio	93.2%	93.0%	0.25%
Ratio of Avg SP to Avg OLP	91.7%	89.0%	2.99%
Attached Avg Sold Price	\$261,922	\$226,998	15.39%
Detached Avg Sold Price	\$405,938	\$462,661	-12.26%
Attached Units Sold	32	15	113.33%
Detached Units Sold	39	58	-32.76%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)

Inventory

	Nov-2011	Nov-2010	% Change
Active Listings	978	999	-2.10%
New Listings	95	116	-18.10%
New Under Contracts	27	24	12.50%
New Contingents	53	62	-14.52%
New Pendings	80	86	-6.98%
Current Pendings	213	186	14.52%

Financing (Sold)

Cash	24
Conventional	28
FHA	6
Other	10
Owner	0
VA	3

Days on Market (Sold)

0	20
1 to 10	4
11 to 20	5
21 to 30	2
31 to 60	8
61 to 90	5
91 to 120	5
121 to 180	7
181 to 360	11
361 to 720	3
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$100,000	0	0	4	0	0	0	2	16	1	7
\$100,000 to \$199,999	0	2	2	2	2	0	1	53	54	72
\$200,000 to \$299,999	0	1	5	12	4	1	1	127	79	8
\$300,000 to \$399,999	0	2	1	3	6	2	1	106	12	2
\$400,000 to \$499,999	0	0	0	0	3	0	0	90	3	0
\$500,000 to \$599,999	0	1	0	0	4	0	0	79	5	2
\$600,000 to \$699,999	0	0	1	1	2	0	0	50	5	1
\$700,000 to \$799,999	0	0	1	0	1	0	0	35	0	0
\$800,000 to \$899,999	0	0	0	0	1	0	0	25	2	0
\$900,000 to \$999,999	0	0	0	0	1	0	0	26	1	0
\$1,000,000 to \$1,099,99	0	0	0	0	0	0	0	4	0	0
\$1,100,000 to \$1,199,99	0	0	0	0	0	0	0	9	0	0
\$1,200,000+	0	0	0	0	1	0	0	104	0	0
Total	0	6	14	18	25	3	5	724	162	92
Avg Sold Price	\$0	\$272,833	\$257,980	\$275,950	\$488,795	\$305,041	\$172,460			
Prev Year - Avg Sold Price	\$0	\$186,488	\$256,699	\$256,760	\$630,006	\$286,769	\$171,638			
Avg Sold % Change	0.00%	46.30%	0.50%	7.47%	-22.41%	6.37%	0.48%			
Prev Year - # of Solds	0	4	26	5	32	3	3			

Active Detail