

Sold Summary

	Nov-2011	Nov-2010	% Change
Sold Dollar Volume	\$46,644,507	\$61,897,255	-24.64%
Avg Sold Price	\$304,866	\$355,731	-14.30%
Median Sold Price	\$245,350	\$255,150	-3.84%
Units Sold	153	174	-12.07%
Avg Days on Market	134	154	-12.99%
Avg List Price for Solds	\$319,105	\$383,925	-16.88%
Avg SP to OLP Ratio	91.0%	90.6%	0.42%
Ratio of Avg SP to Avg OLP	89.7%	86.4%	3.82%
Attached Avg Sold Price	\$232,839	\$224,176	3.86%
Detached Avg Sold Price	\$333,941	\$383,139	-12.84%
Attached Units Sold	44	30	46.67%
Detached Units Sold	109	144	-24.31%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)

Inventory

	Nov-2011	Nov-2010	% Change
Active Listings	2,214	2,402	-7.83%
New Listings	227	271	-16.24%
New Under Contracts	64	53	20.75%
New Contingents	133	113	17.70%
New Pending	197	166	18.67%
Current Pending	442	362	22.10%

Financing (Sold)

Cash	51
Conventional	59
FHA	14
Other	23
Owner	0
VA	6

Days on Market (Sold)

0	32
1 to 10	7
11 to 20	9
21 to 30	5
31 to 60	14
61 to 90	18
91 to 120	9
121 to 180	20
181 to 360	26
361 to 720	10
721+	3

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$100,000	2	0	9	1	2	0	4	64	2	24
\$100,000 to \$199,999	2	2	22	4	4	0	6	331	69	138
\$200,000 to \$299,999	1	1	12	12	7	1	2	451	96	42
\$300,000 to \$399,999	0	2	9	3	11	3	1	288	20	14
\$400,000 to \$499,999	0	0	3	0	9	0	0	186	7	5
\$500,000 to \$599,999	0	1	0	0	4	0	0	122	7	7
\$600,000 to \$699,999	0	0	1	1	5	0	0	70	6	3
\$700,000 to \$799,999	0	0	1	0	1	0	0	46	0	0
\$800,000 to \$899,999	0	0	0	0	1	0	0	29	3	1
\$900,000 to \$999,999	0	0	0	0	1	0	0	31	2	1
\$1,000,000 to \$1,099,999	0	0	0	0	0	0	0	4	0	0
\$1,100,000 to \$1,199,999	0	0	0	0	0	0	0	14	0	0
\$1,200,000+	1	0	0	0	1	0	0	130	0	0
Total	6	6	57	21	46	4	13	1,766	212	235
Avg Sold Price	\$655,583	\$272,833	\$223,155	\$251,100	\$429,267	\$305,531	\$162,515			
Prev Year - Avg Sold Price	\$139,771	\$186,488	\$232,989	\$229,191	\$551,190	\$293,827	\$207,538			
Avg Sold % Change	369.04%	46.30%	-4.22%	9.56%	-22.12%	3.98%	-21.69%			
Prev Year - # of Solds	7	4	67	11	70	4	11			

Active Detail