

Sold Summary

	Nov-2011	Nov-2010	% Change
Sold Dollar Volume	\$5,146,700	\$5,561,375	-7.46%
Avg Sold Price	\$233,941	\$198,621	17.78%
Median Sold Price	\$160,500	\$185,000	-13.24%
Units Sold	22	28	-21.43%
Avg Days on Market	188	131	43.51%
Avg List Price for Solds	\$250,834	\$205,771	21.90%
Avg SP to OLP Ratio	86.1%	88.4%	-2.64%
Ratio of Avg SP to Avg OLP	86.7%	87.3%	-0.68%
Attached Avg Sold Price	\$0	\$0	0%
Detached Avg Sold Price	\$233,941	\$198,621	17.78%
Attached Units Sold	0	0	0%
Detached Units Sold	22	28	-21.43%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)

Inventory

	Nov-2011	Nov-2010	% Change
Active Listings	300	294	2.04%
New Listings	30	34	-11.76%
New Under Contracts	5	6	-16.67%
New Contingents	19	10	90.00%
New Pendings	24	16	50.00%
Current Pendings	51	39	30.77%

Financing (Sold)

Cash	10
Conventional	7
FHA	2
Other	2
Owner	0
VA	1

Days on Market (Sold)

0	1
1 to 10	0
11 to 20	1
21 to 30	1
31 to 60	3
61 to 90	5
91 to 120	1
121 to 180	3
181 to 360	4
361 to 720	2
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$100,000	1	0	2	0	0	0	0	10	0	0
\$100,000 to \$199,999	0	0	9	0	1	0	0	105	3	0
\$200,000 to \$299,999	0	0	1	0	3	0	0	98	1	0
\$300,000 to \$399,999	0	0	1	0	0	0	0	48	1	0
\$400,000 to \$499,999	0	0	0	0	2	0	0	18	0	0
\$500,000 to \$599,999	0	0	0	0	0	0	0	3	0	0
\$600,000 to \$699,999	0	0	0	0	2	0	0	4	0	0
\$700,000 to \$799,999	0	0	0	0	0	0	0	1	0	0
\$800,000 to \$899,999	0	0	0	0	0	0	0	1	0	0
\$900,000 to \$999,999	0	0	0	0	0	0	0	1	0	0
\$1,000,000 to \$1,099,99	0	0	0	0	0	0	0	0	0	0
\$1,100,000 to \$1,199,99	0	0	0	0	0	0	0	0	0	0
\$1,200,000+	0	0	0	0	0	0	0	6	0	0
Total	1	0	13	0	8	0	0	295	5	0
Avg Sold Price	\$69,500	\$0	\$150,554	\$0	\$390,000	\$0	\$0			
Prev Year - Avg Sold Price	\$112,475	\$0	\$166,199	\$0	\$252,561	\$0	\$0			
Avg Sold % Change	-38.21%	0.00%	-9.41%	0.00%	54.42%	0.00%	0.00%			
Prev Year - # of Solds	4	0	11	0	13	0	0			

Active Detail