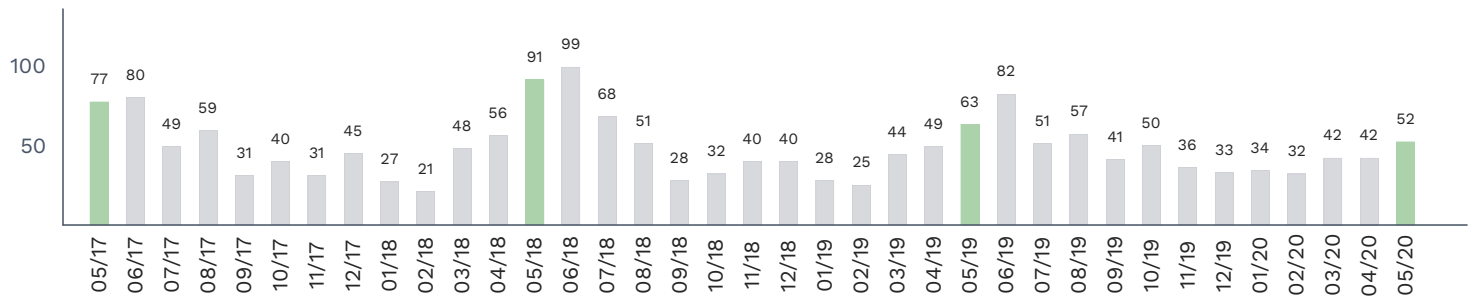


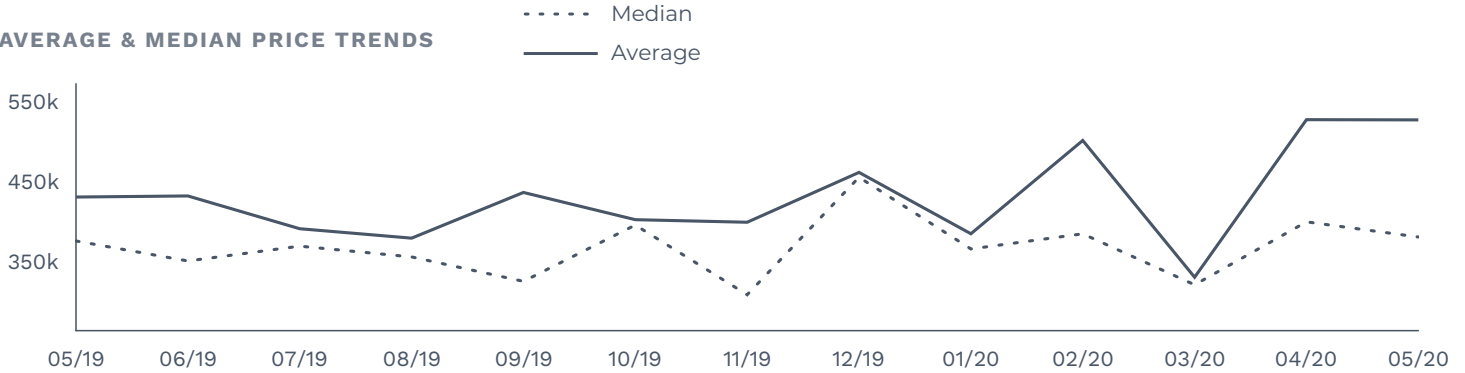
Market Snapshot | City of Charlottesville

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
May 2020	52	\$380,000	\$233	55	97%
% Change	-17.5%	1.3%	10.9%	48.6%	-2.0%
May 2019	63	\$375,000	\$210	37	99%
% Change	-30.8%	17.9%	-5.8%	60.9%	-1.0%
May 2018	91	\$318,000	\$223	23	100%

THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

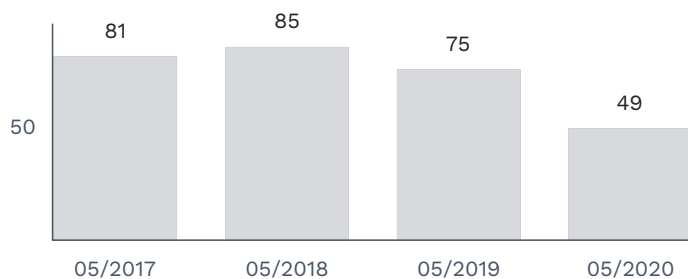


AVERAGE & MEDIAN PRICE TRENDS



	05/19	06/19	07/19	08/19	09/19	10/19	11/19	12/19	01/20	02/20	03/20	04/20	05/20
Avg. Sales Price	\$375K	\$349K	\$368K	\$355K	\$324K	\$395K	\$307K	\$455K	\$365K	\$384K	\$320K	\$399K	\$380K
Median Sales Price	\$430K	\$431K	\$390K	\$378K	\$435K	\$401K	\$398K	\$461K	\$384K	\$501K	\$329K	\$527K	\$527K

NEW LISTINGS BY MONTH



CONTRACTS WRITTEN BY MONTH

