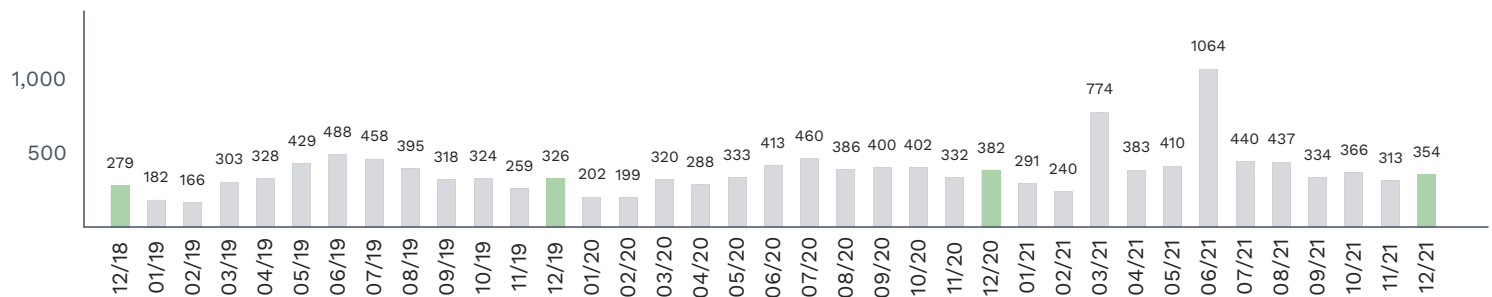


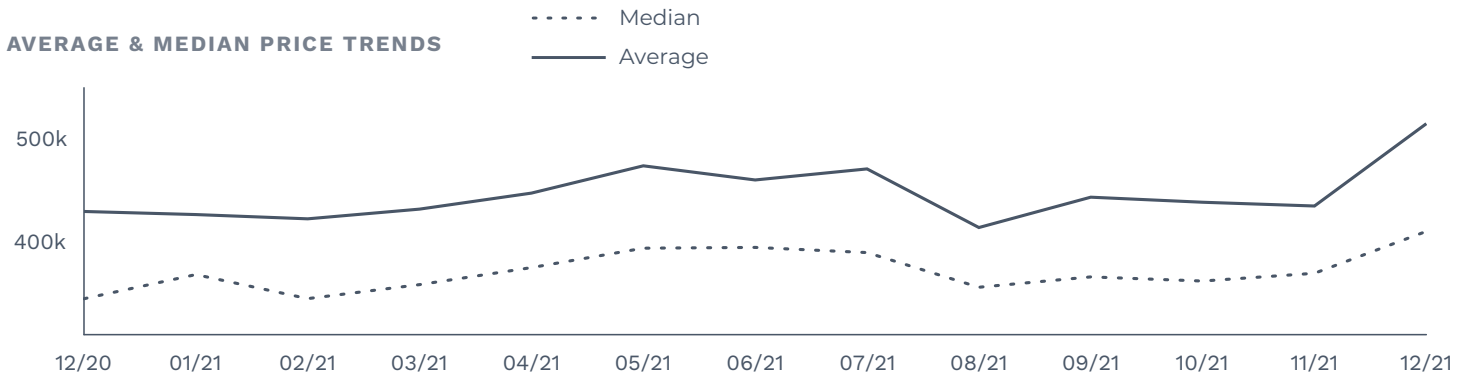
Market Snapshot | Charlottesville MSA

	Total Sales	Median Sales Price	Price Per Sq Ft	Days On Market	Avg SP / LP %
December 2021	354	\$410,000	\$220	36	100%
% Change	-7.3%	18.9%	15.2%	-29.4%	1.0%
December 2020	382	\$344,900	\$191	51	99%
% Change	17.2%	-0.0%	14.4%	-19.1%	1.0%
December 2019	326	\$345,000	\$167	63	98%

THIRTY-SIX MONTH SALES TREND (TOTAL SALES)

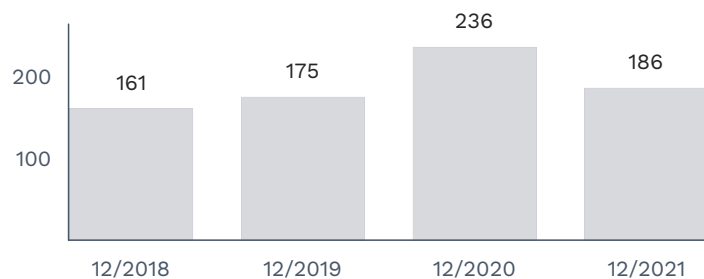


AVERAGE & MEDIAN PRICE TRENDS



	12/20	01/21	02/21	03/21	04/21	05/21	06/21	07/21	08/21	09/21	10/21	11/21	12/21
Avg. Sales Price	\$429K	\$426K	\$422K	\$431K	\$446K	\$473K	\$459K	\$470K	\$413K	\$443K	\$438K	\$434K	\$514K
Median Sales Price	\$344K	\$368K	\$345K	\$358K	\$375K	\$393K	\$394K	\$389K	\$356K	\$366K	\$362K	\$369K	\$410K

NEW LISTINGS BY MONTH



CONTRACTS WRITTEN BY MONTH

